

379 Disclosed Contracts
expire within 24 months

225 Disclosed Contracts
signed in the last 12 month

7073 Publications
in the contract archive

> € 52.5 billion
total contract value

The detailed report
is available for
our subscribers

We identified and registered 77 transactions in Q4

During Q4 we identified and registered 77 transactions, 23 of which took place in the private sector. In 50% of the cases the TCV (Total Contract Value) was disclosed with values between € 1m and € 152m. The transaction with the largest disclosed contract value (€ 152m) was the 4 year secondment framework agreement tender for the the Ministries of Infrastructure and Water Management, Finance and General Affairs awarded to Between Holding, Cim Solutions, Headfirst, LinkIT and Seven Stars

OCTOBER 23 TRANSACTIONS	NOVEMBER 27 TRANSACTIONS	DECEMBER 27 TRANSACTIONS
--------------------------------------	---------------------------------------	---------------------------------------

PUBLIC & NON-PROFIT (54)

PRIVATE (23)

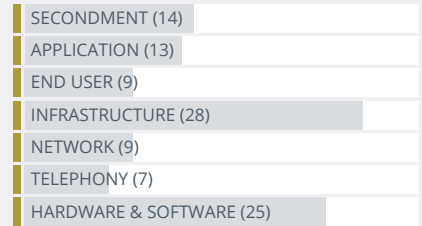
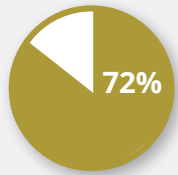
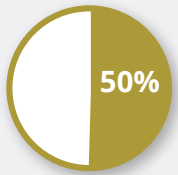
TCV disclosed

Timing disclosed

Providers

Publications

Contracted Services



Largest Disclosed TCV € 152m

What are the benefits of a subscription?

- 1 Transaction register**
Full access to the transaction register. Search and find by industry or customer.
- 2 Contract Expiration Calendar**
Analyse the on-line contract expiration calendar. What's in the pipeline?
- 3 Contract details and publications**
Access to all available contract details including links to the relevant publications.
- 4 Recent Transactions Report**
Automatically receive the detailed quarterly recent transactions reports.

Q4 RECENT TRANSACTIONS REPORT 2019

OCTOBER 23 TRANSACTIONS | NOVEMBER 27 TRANSACTIONS | DECEMBER 27 TRANSACTIONS

TCV disclosed: 50% | Timing disclosed: 72% | Providers: 73 | Publications: 122

Public & Non-Profit (54) | Private (23)

379 Disclosed Contracts expire within 24 months | 225 Disclosed Contracts signed in the last 12 months | 7073 Publications in the contract archive | > € 52.5 billion total contract value

Publication	Industry	Customer	Provider(s)	Service(s)	Start Date	TCV
18 Sep 2019	Wholesale	MCB Group	MyBrand	Infra	2019-09	Not Disclosed
18 Sep 2019	Wholesale	MCB Group	T-Systems	Infra	2019-10	Not Disclosed
19 Sep 2019	Automotive	ANWB	Data Center Group	Infra	2019-10	Not Disclosed
23 Sep 2019	Logistics and Supply Chain	Damco	Blugy	Infra, Secondment, HW&SW	2019-10	Not Disclosed
30 Sep 2019	Transport	NS	De Staffing Groep	Secondment	2019-09	Not Disclosed
02 Oct 2019	Government (Central)	Ministerie van Defensie	Centralpoint	HW&SW	2019-12	€8m
02 Oct 2019	Government (ZBO)	Zorginstituut Nederland	Solvinity	Infra, End User	2019-12	€8m
03 Oct 2019	Wholesale	Lampdirect	Fortinet	HW&SW	2019-10	Not Disclosed
04 Oct 2019	Government (Municipalities)	Gemeente Helmond	Insight	HW&SW	2019-10	€1m
07 Oct 2019	Construction & Engineering	Huisman	ISAH Business Software	Secondment, HW&SW	2019-11	Not Disclosed
08 Oct 2019	Oil & Energy	Tennet	Accenture	Infra, Secondment	2019-10	Not Disclosed
10 Oct 2019	Education	Universiteit Utrecht	Between, Myler, Proact, Capgemini, LinkIT, KPN Consulting	Secondment	2019-05	Not Disclosed
11 Oct 2019	Automotive	Bovag	Comparex	Infra, End User, HW&SW	2019-10	Not Disclosed
14 Oct 2019	Chemicals	Afariweo	Finest, Plainwater	Application, Secondment	2019-10	Not Disclosed
14 Oct 2019	Government (Others)	Wigdata	SLTN	Infra	2020-01	€6m
21 Oct 2019	Government (ZBO)	LNLN	Centralpoint	HW&SW	2019-10	€13m
22 Oct 2019	Government (Municipalities)	Gemeente Huft	Provide	Infra, End User, Telephony & UC	2019-11	€4m
23 Oct 2019	Oil & Energy	Alliander	SLTN	HW&SW	2019-11	€20m
23 Oct 2019	Government (Central)	Ministerie van Financiën	Between Holding, Headfirst, Cim Solutions, Seven Stars, LinkIT	Secondment	2019-07	€152m
2019	Real Estate	Vesteda	Valid	Application, Infra, End User	2019-11	Not Disclosed
2019	Education	Avans	T-Mobile	Telephony & UC	2019-11	Not Disclosed
2019	Health Care	Vivium	Com1	Network	2019-11	Not Disclosed
2019	Government (Others)	Raad voor Accreditatie	Vancis	Infra	2019-10	€2m

Region: NL | Market: IT | Industry: Airlines / Aviation | Customer: Amsterdam Airport Schiphol | Provider: SecureLink | Start/End date: Dec 2019 | Public: 3

Terms: From 1 Dec 2019, To Not Disclosed, Length, Value

Relevant Contract Information: CONTRACT START DATE: The exact start date of this contract was not disclosed. We have assumed a startdate based on the first publication date. PUBLIC / PRIVATE: Private Sector. CUSTOMER EXECUTIVE: Klaas Verberg, Managing Director

Contract Publications: Schiphol Group gaat intensief samenwerken met SecureLink. Logo SecureLink Nederland B.V. Schiphol Group gaat intensief samenwerken met SecureLink. Schiphol Group gaat intensief samenwerken met SecureLink.

Functional Enhancement Update: You may now select "All" in the "Alerts" section, creating ALERTS.

Click publication dates to open detailed transaction page (after www.vppipeline.com login).

FORM - NOTHING FROM THIS PUBLICATION MAY BE DUPLICATED AND/OR PUBLISHED BY USING PRINT, PHOTOCOPY, MICROFILM, OR ELECTRONIC MEANS WITHOUT PRECEDING, WRITTEN PERMISSION FROM VPPPIPELINE.

page 1-3